

BLACK RAVEN SECURITY, LLC



CAPABILITIES STATEMENT

Federal Electronic Security Systems Integration & GovCon Capture Consulting

Black Raven Security Company Information

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UEI: N4G8VQACJUB1

CAGE: 8D0Q7

NAICS: 561621 | 238210 | 541611

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Business Size: SDVOSB | Native American Owned | VOSB & MBE (State of Maryland)

STATEMENT OF CAPABILITY

Company Overview

Black Raven Security, LLC is a federal Electronic Security Systems (ESS) integrator and a Service-Disabled Veteran-Owned Small Business (SDVOSB) and Native American-owned firm. We design, install, integrate, maintain, and modernize the systems that protect federal facilities—Physical Access Control Systems (PACS), Intrusion Detection Systems (IDS), Video Surveillance Systems (VSS/CCTV), and enterprise Integrated Security Management Systems (ISMS)—for civilian, defense, and diplomatic customers.

As a prime contractor, Black Raven currently supports the U.S. Army, the Department of Veterans Affairs (VA), and DHS / ICE Homeland Security Investigations (HSI). Two of those prime awards, multi-year enterprise maintenance contracts for the U.S. Army Audit Agency at Fort Belvoir and for HSI Newark, were won in full and open competition. Our CSEIP- and OEM-credentialed technicians and PMP-certified program leaders deliver the full system lifecycle—assessment and design, installation and commissioning, “rip-and-replace” modernization, and preventive and corrective maintenance—backed by leadership experience on federal programs exceeding \$100M in combined value.

Black Raven also provides business development and capture consulting. The same practitioners who win and deliver our ESS programs help small and emerging contractors pursue the right opportunities, build compliant and compelling proposals, and develop teaming and socioeconomic strategies (SDVOSB, VOSB, 8(a), HUBZone, WOSB, MBE).

We bring the discipline of a large-business operation with the responsiveness and value of a small business—mission-focused and grounded in what works.

Core Competencies

Electronic Security Systems (ESS) Integration

- Access control / PACS, IDS, and VSS / CCTV engineering & integration
- System installation, commissioning & cutover
- Enterprise ESS & ISMS maintenance (PM / CM), troubleshooting & emergency repair
- Legacy system modernization & “rip-and-replace” upgrades
- Head-end configuration, server builds & system optimization

Security Program & Professional Services

- Site surveys, requirements development & Engineering Design Packages (EDPs)
- Federal compliance, ISC risk & threat assessments (RMP)
- PMP-certified program / project management & quality assurance
- SOW / BOE development & cost estimation
- Lifecycle asset management, system administrator training & SME advisory

Business Development & Capture Consulting

- Federal market research, pipeline development & bid / no-bid support

PROPRIETARY

- Capture strategy, teaming / JV & competitive analysis
- End-to-end proposal management & compliance (Section L / M)
- Shipley-based color-team reviews (Pink / Red / Gold) & production
- Socioeconomic, SAM.gov & contract-vehicle positioning (GWAC / MAC, e.g., OASIS+)

Differentiators

- Active federal prime contractor — U.S. Army, VA, and DHS / ICE HSI awards spanning site survey, installation, and multi-year enterprise maintenance, two of them won in full and open competition
- SDVOSB and Native American-owned, with firsthand command of set-aside and teaming strategy
- Team delivery experience across VA, DHS, FDA, DoD, USDA, DISA, U.S. Courts, and foreign embassy environments
- Galaxy Control Systems authorized dealer, with two Black Raven technicians completing Galaxy factory certification in October 2026
- Authorized OEM relationships — Software House C-CURE 9000 Advanced Integrator, Verkada Gold Tier partner, Hanwha Vision authorized dealer, and Milestone Systems authorized partner, plus OEM-certified integration partnerships for AMAG Symmetry and American Dynamics
- Field Tech, our in-house field service platform — every service call tracked to closure against the contract's response clocks, with compliance reports calculated from the recorded timestamps
- Named BidSpeed's FY26 Small Business Security Company of the Year
- Rapid nationwide deployment for emergency repairs, surveys, and assessments
- Proven, repeatable capture and proposal systems — Shipley-based pipeline, gate reviews, and bid/no-bid scorecards we bring to every engagement
- PMP- and CSEIP-certified leadership with \$100M+ in federal program experience — practitioners, not theorists

Project & Program Approach

Phase	Approach
Initiation	Establish communication protocols (kick-off, weekly and monthly reports), confirm scope and stakeholders, develop the project charter, and begin staffing and OEM-certified partner coordination.
Planning	Conduct site surveys and requirements analysis, develop the project management, quality, and risk plans, finalize the system design and bill of materials, and align schedule and resources.
Execution	Install, integrate, and commission systems; manage quality, safety, and communications; coordinate OEM-certified technicians and subcontractors; and manage stakeholder engagement.
Monitoring & Control	Monitor schedule, cost, scope, and quality; perform integrated change control; track risks and procurements; and maintain transparent status reporting throughout performance.
Close Out	Deliver close-out documentation (as-built drawings, O&M manuals), conduct training and final acceptance, complete final invoicing and release of claims, and transition to sustainment.

Table: Black Raven's Project & Program Management Approach

Past Performance & Proven Track Record

Customer / Contract	Scope	Value / Period
U.S. Army Audit Agency Fort Belvoir, VA — W91QV126PA084	Physical access control system maintenance — firm-fixed-price preventive and corrective maintenance, modifications, 24/7 support, and four-hour emergency response. Competed unrestricted (full and open).	\$355,576 (base + 3 options) Sep 2026 – Jun 2030
DHS / ICE Homeland Security Investigations SAC Newark, NJ — 70CMSD26P00000065	Electronic Security System maintenance — firm-fixed-price preventive and corrective maintenance for the HSI Newark facility. Competed unrestricted (full and open).	\$521,049 (base + 4 options) Aug 2026 – Aug 2031

Customer / Contract	Scope	Value / Period
Department of Veterans Affairs Bedford VAMC, MA — 36C24126P0262	Furnished and installed Exacq network video recorders and programmed existing cameras within a fully operational medical center. 100% SDVOSB set-aside.	\$20,006 Awarded Mar 2026
Department of Veterans Affairs Bedford VAMC, MA — 36C24126P0095	Campus-wide survey of camera and PACS systems with device-status report and recommendations (Project 518-26-509). 100% SDVOSB set-aside.	\$20,378 Awarded Dec 2025

Table: Recent Federal Prime Awards

- **Proven Federal Delivery Record** — Leadership of enterprise ESS engineering, installation, and maintenance on federal programs exceeding \$100M in total value, including the FDA enterprise-wide Service, Maintenance & Installation IDIQ across 220+ buildings.
- **U.S. Army Audit Agency, Fort Belvoir** — Selected in full and open competition, against firms of every size, to maintain the agency's physical access control system—a firm-fixed-price contract with a base year and three option years, and Black Raven's first U.S. Army prime award.
- **DHS / ICE Homeland Security Investigations** — Selected in full and open competition to maintain the Electronic Security System at the HSI Special Agent in Charge Newark facility—a firm-fixed-price, five-year enterprise maintenance contract serving a federal law enforcement mission.
- **VA Medical Centers** — Assessment-to-installation continuity at the Edith Nourse Rogers Memorial Veterans Hospital (Bedford, MA): Black Raven surveyed the campus camera and PACS infrastructure, then installed and programmed new video recording systems against those documented conditions within a fully operational medical center.
- **Diplomatic, Judiciary & DoD Facilities** — ESS support for the Embassies of Argentina, Bosnia and Herzegovina, and Pakistan and for the Administrative Office of the U.S. Courts, plus intrusion detection and access control integration in defense environments.
- **Set-Aside & Teaming Experience** — SDVOSB prime awards and teaming with OEM-certified partners (AMAG, Software House, American Dynamics) across VA, DHS, DoD, USDA, and DISA environments.
- **Active Federal Pursuits** — Currently pursuing ESS integration and maintenance requirements across DHS / FPS, VA, USDA, GSA, IRS, the U.S. Courts, and DoD—applying the same disciplined, gated process to both capture and delivery.

NAICS Codes

- **561621** – Security Systems Services (Primary)
- **541330** – Engineering Services
- **238210** – Electrical / Low-Voltage Systems Installation
- **541512** – Computer Systems Design Services
- **541611** – Administrative & General Management Consulting Services
- **541690** – Other Scientific & Technical Consulting Services
- **541618** – Other Management & BD Consulting Services